



Revolutionising Biomanufacturing: AI powered bio-design.

Dr. Ahir Pushpanath, Technical Director
IndustryX Talk - 15th November 2024

Overpopulation and
food insecurity



Health and aging
crisis



Pollution and
environmental
degradation



Resource scarcity



Climate change



We are facing serious **GLOBAL** issues

「必要は発明の母」

“Necessity is the mother of
invention”

The dependency on fossil fuels



*As the backbone of industrial value chains, the **chemicals sector** powers global economic development, touching nearly every industry through its products and innovations.*

McKinsey Report 2024

Industry 4.0

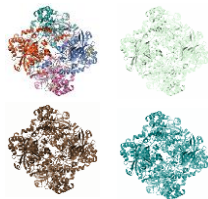
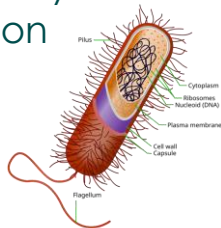


Industry 5.0

Industry 5.0 Pillar of “Resilience” means moving away from our dependence on fossil fuels, especially for the chemical industry

Nature has already shown us the way

Billions of years of evolution



Renewable
Feedstock



Desirable
product

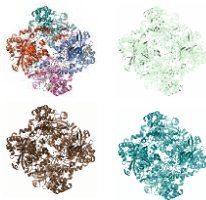
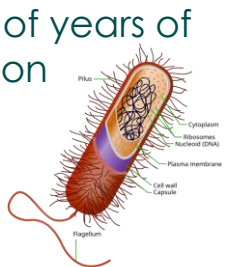
"Nature is a master chemist, conducting the most intricate chemical processes with precision and efficiency far beyond our current technological capabilities. The study of natural biosynthetic pathways offers chemists profound inspiration for synthetic processes."

— Baldwin, J. E., *Nature as a Chemical Engineer: Inspirations for Chemical Synthesis*, Nature Reviews Chemistry, 2004.

So, why **hasn't** the industrial world adopted biotechnology as #1?

Nature hasn't evolved for industry

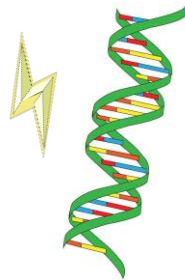
Billions of years of evolution



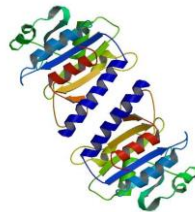
Renewable
Feedstock



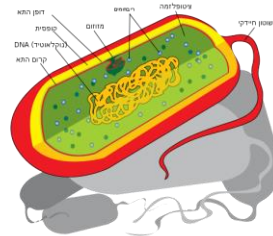
Desirable
product



DNA



Protein



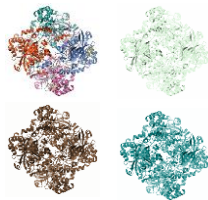
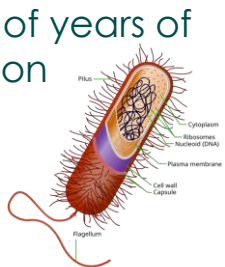
Cell

Mutation, Selection, Adaptation

Nature **has evolved** for survival, **not for** industrial chemistry!

What if we could evolve biology?

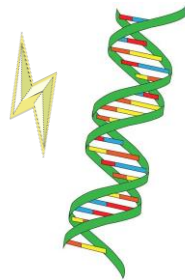
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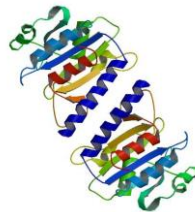
Renewable Feedstock



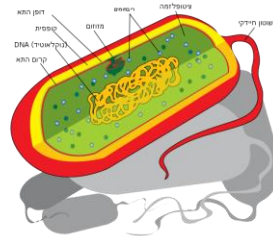
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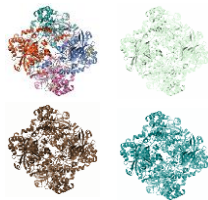
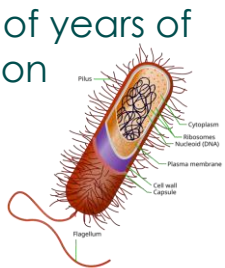
Mutation, Selection, Adaptation

"We can now evolve enzymes (and organisms) to perform industrial chemistry in a sustainable way, replacing polluting processes with greener, more efficient solutions that nature could not have imagined."



What if we could evolve biology?

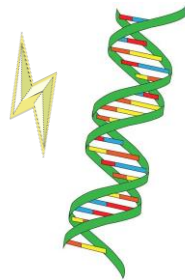
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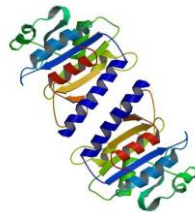
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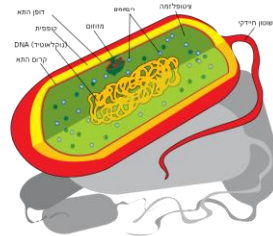
Desirable product



DNA



Protein



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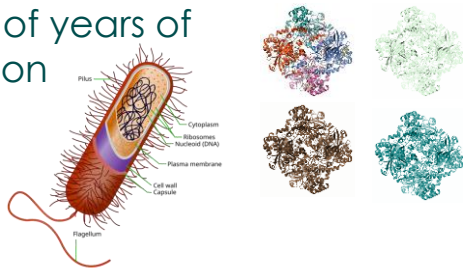
Mutation, Selection, Adaptation

"Directed evolution allows us to circumvent our profound ignorance of how sequence encodes function and instead use the power of biological diversity and selection to solve problems we don't know how to solve otherwise."



What if we could evolve biology?

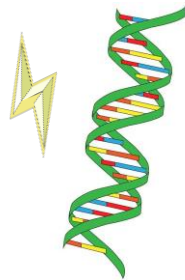
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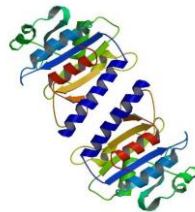
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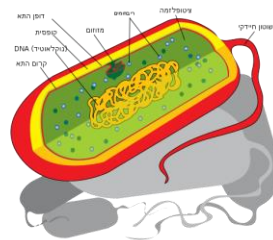
Desirable product



DNA



Protein



Cell

Mutation, Selection, Adaptation

From billions of years of evolutions to approximately **2 years** to develop a bio-solution

Successful biomanufacturing examples

A few examples among many



MITSUBISHI
CHEMICAL
GROUP

Bulk chemicals
(paper, textiles,
plastics, rubber)

TATE & LYLE

DUPONT™



Pharmaceuticals
MERCK

Pfizer



Flavours & Fragrances

dsm-firmenich



Givaudan

Agrochemicals



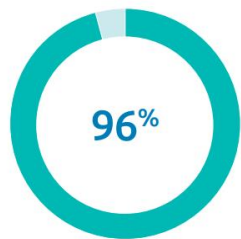
MONSANTO



CORTEVA™

Companies want innovative biosolutions now

Survey of 1100 executives in large companies in 11 industries



of organizations are already pursuing biosolutions

40% are at an exploratory stage

56% are engaging more actively in experimentation, pilots, or scaled deployments

Source: Capgemini Research Institute, Engineering biology survey, April–May 2024, N=1,100 corporate organizations.

Different approaches are needed



Strains of yeast in an Amyris fermentation room. Last year, the company declared bankruptcy, one of several major startups to falter.

BIOTECHNOLOGY

Synthetic biology startups face a 'reckoning'

Three big firms falter, but startups find niches in pharma and other small-volume markets

By Robert F. Service

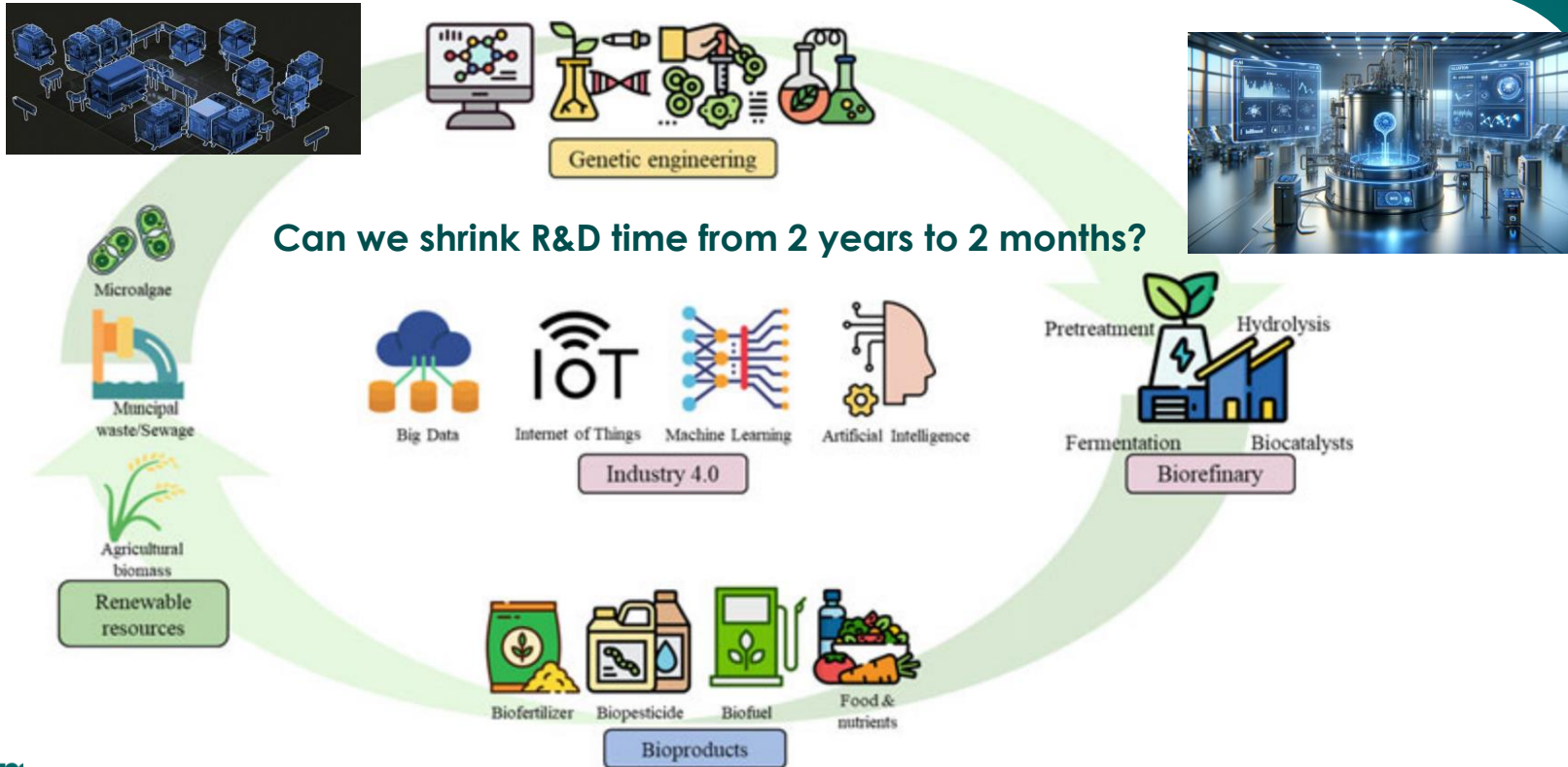
It's been a rough go lately for synthetic biology's flagship companies, which genetically engineer microbes to produce

One problem for the companies that have faltered, Keasling argues, was mountains of investor cash that led to an overabundance of ideas and a lack of focus. Amyris, for example, created a pipeline of

and they bring in nearly half of the country's pharmaceutical company revenues.

Beyond pharma, synbio has also quietly worked its way into the fabric of modern manufacturing. For example, engineered

Synthetic biology converges with Industry 4.0



AI has delivered “breakthrough” success in biology



Protein Structure prediction



Computational Protein Design

“As AI becomes more capable and agentic, **models themselves become more of a commodity**, and all value gets created by how you steer, ground, and finetune these models with your **business data** and workflow.”

Satya Nadella, 2024

Big Data & AI

Automation & Robotics

Digital Twins

AI Models

Foundational Biological Data

“All the magic and power of artificial intelligence has a natural glass ceiling—and **that ceiling is data.**”

Forbes, 2022

Data is king in the age of AI-powered bio design

Sequence → Structure → Function



Need more high quality data!

Do we even **know** enough about microbes and their chemistry?

Has the existing biological data reached its glass-ceiling already?



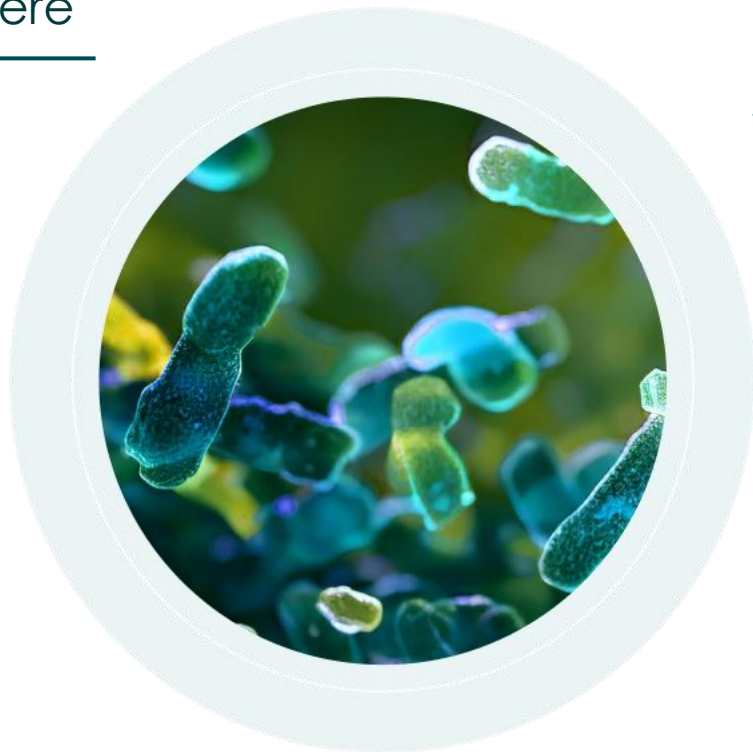
Building the **largest, highest quality datasets** of microbes to fuel the latest bio-AI models

Microbes are the unsung heroes of the natural world

Microbes are everywhere

1 trillion
species

3.5 billion
years on earth



30 trillion USD
bioeconomy
by 2030

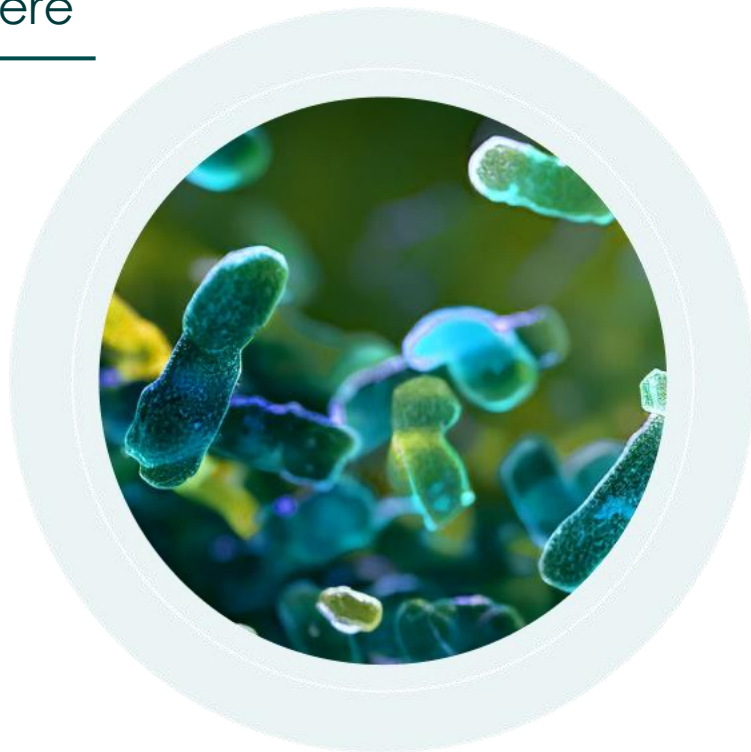
- White House

Microbes are the unsung heroes of the natural world - but we barely know them

Microbes are everywhere

1 trillion
species

3.5 billion
years on earth



Less than

0.001%

identified

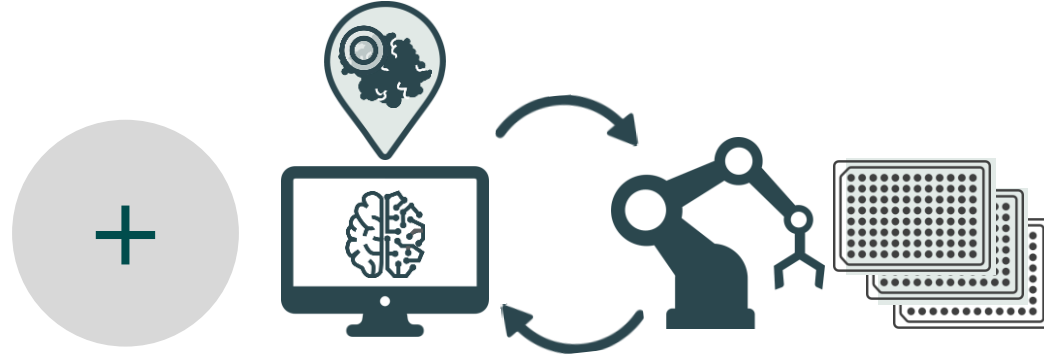
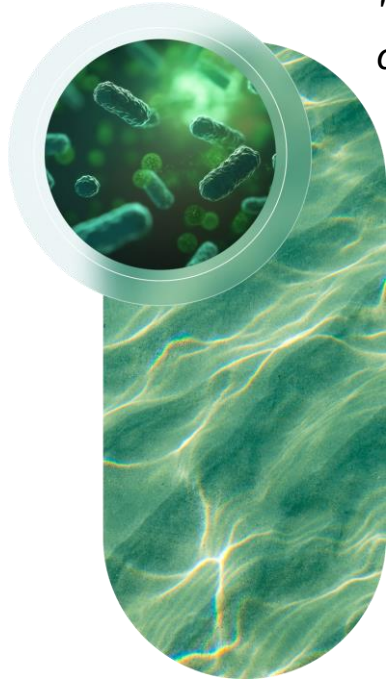
An aerial photograph of terraced rice fields in a mountainous region. The terraces are carved into the hillsides, creating a series of concentric, wavy lines that follow the contours of the land. The fields are filled with water, reflecting the sky and the surrounding greenery. The overall scene is a vibrant green, with the terraces creating a rhythmic pattern across the landscape.

Many have focused on technologies to harness
0.001% of their power...

What if we can access
and use 100 %?

Understand the diversity of microbes and their chemistry - Solve the enigma of bio-design , usher in Industry 5.0

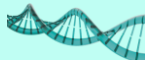
"The microbial world is a vast, untapped reservoir of genetic and metabolic diversity, holding immense potential for biotechnological innovation."



1. Massive repository of high quality microbial genetic data
2. Advanced robotics to test for industrial applicability
3. SOTA BioAI models

The “**Bio-revolution**” is within our reach!

Our three technology pillars towards the bio-revolution



SEQUENCE

bit-MAP

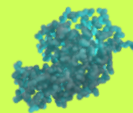
The **one and only single-cell sequencing** for microbes that's 100x more efficient than conventional methods



CATALOG

bit-GEM

The **world's most diverse database**—2 billion sequences and growing—built on single-cell sequencing of microbes from natural samples



EVOLVE

bit-QED

Customized bio- and cheminformatics and AI-driven biological design.

Biotech and industry leaders choose us

KEY CLIENTS AND PARTNERS



Think what you can do with biotechnology in your companies

A call to collaborate



dsm-firmenich



MARS



Product Innovation
Enhanced Fermentation Processes
Microbiome Insights
Circular and Low-Carbon Packaging Innovations
Water Quality preservation
Upcycling Waste

Bio-based Polymers (LEGO already doing it!)

Sustainable Paints (BMW already doing it!)
made from bio-waste



WHAT ELSE CAN WE DO TOGETHER FOR A SUSTAINABLE INDUSTRY 5.0?



Thank you

ahir.pushpanath@bitbiome.co.jp



Ahir Pushpanath , PhD.
Technical Director, Biocatalysis at
bitBiome

